

# New Account Application Form



*Thank you for your interest in opening a trade account with New Way International Ltd. Please find enclosed an application form and a copy of our standard terms and conditions. We have set out below some useful information about what is required and where to send the application form once completed.*

- Please ensure that the form is completed in full - we may request that any parts left blank are completed before we are able to process the application.*
- Please note we will require a copy of your most recent financial accounts, so please provide a copy when returning your completed application form along with the following documents:*

*(Please note that we treat such information with the strictest of confidence).*

- Company Incorporation Certificate/ Registration Documents*
- VAT Certificate - Tax Registration or Exception Certificate/ Trading Licence.*
- Bank Account Details (On company headed paper).*
- Copy of recent utility bill (Electric/Water/Gas/Landline Telephone).*
- Director ID document (Passport or Driving Licence).*

*Once completed please return to the form to us using any of the following methods:*

*Email: [accounts@newwayinternational.co.uk](mailto:accounts@newwayinternational.co.uk)*

*Fax: 0208 890 4099*

*Post: New Way International Ltd  
Britannia House  
Pier Road  
Feltham  
Middlesex  
TW14 0TW*

New Way International Ltd, Britannia House, Pier Road, Feltham, TW14 0TW  
Tel: +44 (0) 20 8587 9340 Fax: +44 (0) 20 8890 40990 E-Mail: [info@newwayinternational.co.uk](mailto:info@newwayinternational.co.uk)  
New Way International Ltd Company No 4820501 is registered in England at the above address

Company Name:

Registration Number:

Vat Registration No:

Registered Address:

Delivery Address:

Website: www.

Trade class of your business:

Date of Incorporation:

Number of Employees:

Financial Year End:  
Month:                      Year:

Accounts Payable Contact details:  
Name  
Email:

Accountants Details:  
Name:  
Address:  
  
Email:

Name of Bank  
  
Account No:  
IBAN:  
Sort Code:  
Swift Code:  
How many years with this bank?

Please provide in the boxes below details of two independent business references:

Name:  
  
Address:  
  
  
  
Tel No:  
  
Email:

Name:  
  
Address:  
  
  
  
Tel No:  
  
Email:

**Important information:**

Please note that all goods will only be released once the payment has been cleared into our bank account via CHAP's or BAC's.

All orders require an official purchase order on your company headed paper.

As part of our due diligence and compliance measures the required utility bill documents i.e. Electric/Water/Gas/ Landline Telephone bills will be required as proof of address. We do not accept supplier invoices, mobile telephone bills or electronic invoices. If you are in rented premises and therefore do not have access to the above bills we may, subject to our discretion, accept a copy of your tenancy agreement or bill from your landlord.

Please sign below to confirm that you agree to our terms & conditions. Please note you must be an authorised signatory and confirm that all the details you have supplied are accurate and correct.

**Full Name:**

**Position:**

**Signature:**

**Date:**

**Please complete the questionnaire below as part of your account application and do not hesitate to contact us if you need any clarification of any of the questions below:**

1) Have you or your business been involved in any tax disputes with any tax authorities? **Y/N**  
IF YES PLEASE SUPPLY DETAILS:

2) Have any of your Directors or shareholders of your business or any previous businesses been notified of any tax losses or trading irregularities in any of its supply chains? **Y/N**

3) Have you or any of your Directors been disqualified to act as a Director? **Y/N**  
IF YES PLEASE SUPPLY DETAILS:

4) Which of the following operating model(s) applies to your business?

- |  |            |
|--|------------|
| A) Full Scale Distributor?                               | <b>Y/N</b> |
| B) Distributor (back to back)?                           | <b>Y/N</b> |
| C) Your business is purely retail or online retailer?    | <b>Y/N</b> |
| D) You supply products to retailers or online retailers? | <b>Y/N</b> |

5) How many years have you been involved in the Telecoms industry?

6) What due diligence checks do you carry out with your trading partners?

7) UK Traders only – Are you conversant with VAT notice 726 joint & several liability for unpaid VAT? **Y/N**

8) Do you make or receive payments from third parties who are not your direct supplier or customer? **Y/N**

9) What global regions, if any, do you distribute products to?

- |  |            |
|--|------------|
| A) UK & Europe (EEA)                           | <b>Y/N</b> |
| B) Channel Islands                             | <b>Y/N</b> |
| C) Middle East Asia (MEA)                      | <b>Y/N</b> |
| D) Far East Asia (FEA)                         | <b>Y/N</b> |
| E) Central, Southern America (USA)             | <b>Y/N</b> |
| F) North America (CANADA)                      | <b>Y/N</b> |
| G) Central, Southern or Northern Africa (APAC) | <b>Y/N</b> |

**New Way International Ltd takes its compliance responsibilities very seriously and on receipt of the completed application form, along with the supporting documents, we will obtain a credit check to verify that the information supplied above is correct. Please note that further due diligence checks may be carried out on our behalf by an independent Tax adviser (Mavin & Co).**

New Way International Ltd, Britannia House, Pier Road, Feltham, TW14 0TW  
Tel: +44 (0) 20 8587 9340 Fax: +44 (0) 20 8890 40990 E-Mail: [info@newwayinternational.co.uk](mailto:info@newwayinternational.co.uk)  
New Way International Ltd Company No 4820501 is registered in England at the above address

## TERMS AND CONDITIONS

### Application and entire agreement

1. These Terms and Conditions will apply to the purchase of the goods detailed in our quotation (**Goods**) by the buyer (**you**) from (**we or us**).
2. These Terms and Conditions will be deemed to have been accepted by you when you accept them or the quotation or from the date of any delivery of the Goods (whichever happens earlier) and will constitute the entire agreement between us and you.
3. These Terms and Conditions and the quotation (together, the Contract) apply to the purchase and sale of any Goods between us and you, the exclusion of any other terms that you try to impose or incorporate, or which are implied by trade, custom, practice or course of dealing.

### Interpretation

4. A "business day" means any day other than a Saturday, Sunday or bank holiday.
5. The headings in these Terms and Conditions are for convenience only and will not affect their interpretation.
6. Words imparting the singular number the plural and vice-versa

### Goods

7. The description of the Goods is set out in our sales documentation, unless expressly changed in our quotation. In accepting the quotation you acknowledge that you have not relied upon any statement, promise or other representations about the Goods by us. Description of the Goods set out in our sales documentation are intended as a guide only.
8. We can make any changes to the specification of the Goods which are required to conform to any applicable safety or other statutory or regulatory requirements.

### Price

9. The price (Price) of the Goods is set out in our quotation current at the date of you order or such other price as we may agree in writing.
10. If the cost of the Goods to us increases due to any factor beyond our control including, but not limited to, material costs, labour costs, alteration of exchange rates or duties, or changes to delivery rates, we can increase the Price prior to delivery.
11. Any increase in the Price under the clause above will only take place after we have told you about it.
12. You may be entitled to discounts. Any and all discounts will be at our discretion.
13. The Price is of fees for packaging and transportation / delivery.
14. The Price is of any applicable VAT and other taxes or levies which are imposed or charged by any competent authority.

### Cancellation and alteration

15. Details of the Goods as described in the clause above (Goods) and set out in our sales documentation are subject to alteration without notice and are not a contractual offer to sell the Goods which is capable of acceptance.
16. The quotation (including any non-standard price negotiated in accordance with the clause on Price (above) is valid for a period of one working day only from the date shown in it unless expressly withdrawn by us at an earlier time.
17. Either of us can cancel the order for any reason prior to your acceptance (or rejection) of the quotation.

### Payment

18. We will invoice you for the Price either:

- a. on or at any time after delivery of the Goods; or
  - b. where the Goods are to be collected by you or where you wrongfully do not take delivery of the Goods, at any time after we have notified you that the Goods are ready for collection or we have tried to deliver them
19. you must pay the price agreed within the date of our invoice or otherwise according to any credit terms agreed between us.
  20. You must make payment even if delivery has not have taken place and / or that the title in the Goods has not passed to you
  21. If you do not pay within the period set out above, we will suspend any further deliveries to you without limiting any of our other rights or remedies for statutory interest, charge you interest at the rate of 1% per annum above the base rate of the Bank of England from time to time on the amount outstanding until you pay in full.
  22. Time of the payment will be of the essence of the Contract between us and you.
  23. All payments must be made in the terms of the contract unless otherwise agreed in writing between us.
  24. Both parties must pay all amounts due under these Terms and Conditions in full without any deduction or withholding except as required by law and neither party is entitled to assert any credit, set-off or counterclaim against the other in order to justify withholding payment of any such amount in whole or in part.

### Delivery

25. We will arrange for the delivery of the Goods to the address specified in the quotation, or your order or to another location we agree in writing.
26. If you do not specify a delivery address or if we both agree, you must collect the Goods from our premises.
27. Subject to the specific terms of any time between 9 am to 7 pm.
28. If you do not take delivery of the Goods we may, at our discretion and without prejudice to any other rights:
  - a. Store or arrange for the storage of the Goods and will charge you for all associated costs and expenses including, but not limited to, transportation, storage and insurance; and / or
  - b. Make arrangements for the redelivery of the Goods and will charge you for the costs of such redelivery;
  - c. After 10 business days, resell or otherwise dispose of part or all of the Goods and charge you for any shortfall below the price of the Goods.
29. If redelivery is not possible as set out above, you must collect the Goods from our premises and will be notified of this. We can charge you for all associated costs including, but not limited to, storage and insurance.
30. Any dates quoted for delivery are approximate only, and the time of delivery is not of the essence. We will not be liable for any delay in delivery of the Goods that is caused by a circumstance beyond our control or your failure to provide us with adequate delivery instructions or any other instructions that are relevant to the supply of the Goods.
31. We can deliver the Goods by instalments, which will be invoices and paid for separately. Each instalment is a separate contract.

### Inspection and acceptance of Goods

32. You must inspect the Goods on delivery or collection.
33. If you identify any damages or shortages, you must inform us in writing within two days of delivery, providing details.
34. Other than by agreement, will only accept returned Goods if we are satisfied that those goods are defective and if required, have carried out an inspection.
35. Subject to your compliance with this clause and/or our agreement, you may return the Goods and we will, as appropriate, repair, or replace, or refund the Goods or part of them.
36. We will be under no liability or further obligation in relation to the Goods if:
  - a. If you fail to provide notice as set above; and/or

- b. You make any further use of such Goods after giving notice under the clause above relating to damages and shortages; and/or
  - c. The defect arises because you did not follow our oral or written instructions about the storage, commissioning, installation, use and maintenance of the Goods; and/or
  - d. The defect arises from misuse or alteration of the Goods, negligence, wilful damage or any act by you, your employees or agents or any third parties.
  - e. The defect arises from normal wear and tear of the Goods; and/or
37. You bear the risk and cost of returning the Goods
38. Acceptance of the Goods will be deemed to be upon inspection of them by you and in any event within two days after delivery.

#### Risk and Title

39. The risk in the Goods will pass to you on completion of delivery.
40. Title of the Goods will not pass to you until we have received payment in full (in cash or cleared funds) for: (a) the Goods and/or (b) any other goods or services that we have supplied to you in respect of which payment has become due.
41. Until title to the Goods has passed to you, you must (a) hold the Goods on a fiduciary basis as our bailee; and/or (b) store the goods separately and no remove, deface or obscure any identifying mark or packaging on or relating to the Goods; and/or (c) keep the Goods in satisfactory condition and keep them insured against all risks for their full price from the date of delivery
42. As long as the Goods have not been resold, or irreversibly incorporated into another product, and without limiting any other right or remedy we may have, we can at any time ask you to deliver up the Goods and, if you fail to do so promptly, enter any of your premises or of any third party where the Goods are stored in order to recover them.

#### Termination

43. We can terminate the sale of Goods under the Contract where:
- a. You commit a material breach of you obligations under these Terms and Conditions;
  - b. You are or become or, in our reasonable opinion, are about to become the subject of a bankruptcy order or take advantage of any other statutory provision for the relief of insolvent debtors;
  - c. You enter into a voluntary arrangement under Part 1 of the insolvency Act 1986, or any other scheme or arrangement is made with your creditors; or
  - d. You convene any meeting of your creditors, enter into voluntary or compulsory liquidation, have a receiver, manager, administrator or administrative receiver appointed in respect of your assets or undertakings or any part thereof, any documents are filed with the court for the appointment of an administrator, notice of intention to appoint an administrator is given by you or any of your directors or by a qualifying floating charge holder (as defined in para. 14 of Schedule B1 of the Insolvency Act 1986), a resolution is passed or petition presented to any court for the winding up of your affairs or for the granting of an administration order, or any proceedings are commenced relating to your insolvency or possible insolvency.

#### Limitation of Liability

44. Our liability under the Contract and in breach of statutory duty, and in tort, misrepresentation or otherwise will be limited to this clause.
45. Subject to the clause above on Inspection and Acceptance and Risk and Title, all warranted, conditions or other terms implied by statute or common law (save for those implied by Section 12 of the Sale of Goods Act 1979) are excluded to the fullest extent permitted by law.
46. If we do not deliver the Goods, our liability is limited, subject to the clause below, to the costs and expenses incurred by you in obtaining replacement goods of similar description and quality in the cheapest market available, less the price of the Goods.

47. Our total liability will not, in any circumstances, exceed the total amount of the Price payable by you.
48. We will not be liable (whether caused by our employees, agents or otherwise) in connection with the goods, for:
- a. any indirect, special or consequential loss damage, costs or expenses; and/or
  - b. any loss profits; loss of anticipated profits; loss of business; loss of data; loss of reputation or goodwill; business interruption; or, other third party claims; and/or
  - c. any failure to perform any of our obligations if such delay or failure is due to any cause beyond our reasonable control; and/or
  - d. any losses caused directly by any failure or breach by you in relation to your obligations; and/or
  - e. any loss relating to the choice of the goods and how they will meet your purpose or the use by you of the Goods supplied.
49. The exclusions of liability contained within this clause will not exclude or limit our liability for death or personal injury caused by our negligence; or for any matter for which it would be illegal for us to exclude or limit our liability; and for fraud or fraudulent misrepresentation.

#### Communications

50. All notices under these Terms and Conditions must be in writing and signed by, or on behalf of, the party giving notice (or a duly authorised officer of that party).
51. Notices will be deemed to have been duly given:
- a. When delivered, if delivered by courier or other messenger (including registered mail) during the normal business hours of the recipient;
  - b. When sent, if transmitted by fax or email and a successful transmission report or return receipt is generated;
  - c. On the fifth business day following mailing, if mailed by nation ordinary mail; or
  - d. On the tenth business day following mailing, if mailed by airmail.
52. All notices under these Terms and Conditions must be addressed to the most recent address, email address or fax number notified to the other party.

#### Circumstances beyond the control of wither party

53. Neither party shall be liable for any failure or delay in performing their obligations where such failure or delay results from any cause that is beyond the reasonable control of that party. Such include, but are not limited to: power failure, internet service provider failure, industrial action, civil unrest, fire, flood, storms, earthquakes, acts or terrorism, acts of war, governmental action or any other event that is beyond the control of the party in question.

#### No Waiver

54. No waiver by us of any breach of these Terms and Conditions by you shall be considered as a waiver of any subsequent breach of the same or any other provision.

#### Severance

55. If one or more of the Terms and Conditions is found to be unlawful, invalid or otherwise unenforceable, that / those provision shall be deemed severed from the remainder of these Terms and Conditions (which will remain valid and enforceable).

#### Law and jurisdiction

56. These Terms and Conditions are governed by and interpreted according to English law. All disputes arising under these Terms and Conditions are subject to the exclusive jurisdiction of the English courts.