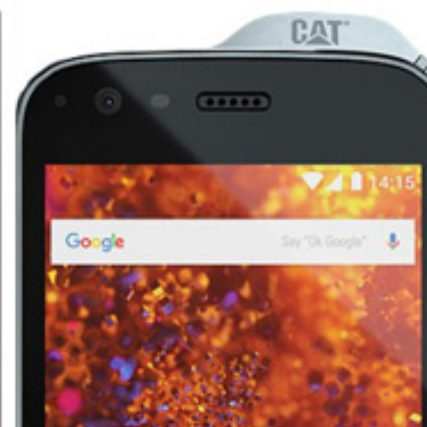
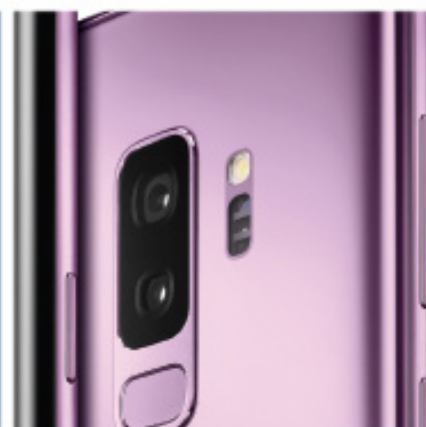




Mobile Phones & Accessories Distribution

Company
Presentation
2018



A LITTLE BIT ABOUT US

New Way should be the only way.



Founded in 1999

The journey had begun.

We started off as New Way Associates Ltd which later evolved into New Way International Ltd & New Way Accessories Ltd in 2002.



Customer Service

We are always here to help.

With dedicated account managers your voice will never go unheard, we take pride in ensuring we go that extra mile to keep you smiling.



Mobile Phone Distribution

Distributing world wide.

We have established direct distribution agreements with LG and CAT products & are constantly re-aligning our business model to help maintain a strong portfolio of products.



Accessories Distribution

The best accessories money can buy.

We offer a wide range of genuine accessories coupled with the consistent focus on quality of service meaning our clients always have the utmost confidence in our accessories.



Logistics

Same day dispatch on all orders.

All of our offered stock is physical stored in our warehouse and backed up with a strong service proposition using the latest systems including Microsoft Dynamics NAV to complement our logistics systems.



Competitive Pricing

Prices to help your profits grow.

Best in class pricing gained through volume and EOL commitments.




TIRED OF BEING LET DOWN

ARE YOU READY FOR A NEW WAY?

Talk to a distributor that listens.

CONTACT US NOW



*I wanted the best account manager.
My new way is to work with an account
manager plus the whole team.*

You think & We deliver

Our team of specialists provide a dependable service to all major distributors, re-sellers, high street retail, online, mass merchant and B2C clients offering a comprehensive range of products to partners Internationally.



Source Products

We are able to source and supply new products for you



Delivery Options

We provide a range of delivery options to suit your needs



Price Promise

We promise to provide the best prices in the market



Graded Handsets

We are now offering a range of graded handsets, which have never been repaired or refurbished. All these handsets are thoroughly tested in accordance to the table on the right in order to ensure they are in full working order. Once tested these handsets are graded in accordance to the amount of cosmetic damage.

Grade A - Perfect Condition

Grade B - Minor Cosmetic Marks (Not visible from arms length)

Grade C - Cosmetic Marks (visible from arms length)

For more information on our graded handsets please visit our website or contact us now.

	GRADE A	GRADE B	GRADE C
Functionality	✓	✓	✓
LCD	No Visible Marks	Minor Marks (Not Visible At Arms Length)	Cosmetic Marks (Visible At Arms Length)
Digitiser	No Visible Marks	Minor Marks (Not Visible At Arms Length)	Cosmetic Marks (Visible At Arms Length)
Bezel	No Visible Marks	Minor Marks (Not Visible At Arms Length)	Cosmetic Marks (Visible At Arms Length)
Back Chassis	No Visible Marks	Minor Marks (Not Visible At Arms Length)	Cosmetic Marks (Visible At Arms Length)
Home Button	No Visible Marks	Minor Marks (Not Visible At Arms Length)	Cosmetic Marks (Visible At Arms Length)
Sim Tray Etc	No Visible Marks	Minor Marks (Not Visible At Arms Length)	Cosmetic Marks (Visible At Arms Length)
Overall Condition	Pristine	Excellent	Good

*Handsets are sold sim free unless otherwise stated


Where possible all devices will be tested using industry recognised mobile device diagnostics platform

Keep in touch


Our team of professional account managers look forward to hearing from you so whether you have a general enquiry or a suggestion feel free to contact us now.

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